

B.J. SMITH

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HEAD WOMEN'S BASKETBALL COACH

CAREER RECORD: 401-90

STRATEGY | LEADERSHIP | PERFORMANCE

A results-driven women's basketball coach with 30 years of experience. A proven track record of building and maintaining successful teams driven to achieve top results. Experience developing and implementing basketball programs and coaching top teams and players. Highly accomplished in training and motivation with a superior ability to build and maintain programs.

PROFESSIONAL EXPERIENCE

Highland Community College, Highland, KS Head Women's Basketball Coach

2011 - Present

- Most successful 9 seasons in school history for any sport men's or women's: 252-38 record; Highland was 90-188 the previous 9 seasons
- Region Champion 2013, 2014, 2018. 5th in the National Tournament 2013. Runner-Up in 2014 and 3rd in 2018. Highland's first-ever Jayhawk Conference Championship in 2014 and Jayhawk conference champion in 2018.
- Ranked in the NJCAA Top 5 all 9 seasons at Highland; Ranked #1 in the country for 3 weeks 2012-13 (first team in any sport at Highland to be ranked #1).
- 2012 WBCA Junior College National Coach of the Year; Region 6 Coach of the Year 2013, 2014, 2018.
- Every student-athlete who played 2 years graduated and moved on to the next level, with 13 student-athletes going to the Division 1 level.
- 13 NJCAA/WBCA All-Americans in 8 years; 8 NJCAA academic all-Americans in 8 years

Next Level Global Sports Basketball Academy, Cape Girardeau, MO Owner/Founder

2006 - 2011

- Developed and maintained the largest basketball club in Missouri.
- Sent over 40 student athletes on to college basketball scholarships.

Southeast Missouri State University, Cape Girardeau, MO Head Women's Basketball Coach

2002 - 2006

- Qualified for the NCAA tournament for the first time in school history.
- Won the only Division I regular season Ohio Valley Conference (OVC) and conference tournament championships in school history.
- Winningest women's basketball program in the OVC both conference and non-conference during my tenure.
- Most successful seasons in school history (22-8, 22-9) at the Division 1 level, as well as the most wins over a 2, 3 and 4-year period.
- Highest winning percentages (79-41 overall - 65%; 51-17 conference - 75%) in school history at the Division I level with the toughest schedules in school history.
- Top 20 in scoring in the country in 2003, 2005, 2006; Top 20 in 3-point ppg in 2004, 2005, and 2006.

- Started a women's basketball booster club and raised over \$25,000 in cash the first year as well as securing planes, program autos, and a variety of other in-kind gifts that never existed. Total contributions increased every year and gifts exceeded \$40,000 in 2006.
- Averaged 6 scholar-athletes (3.0 cumulative GPA) per school year over 4 seasons.
- Signed the only "shoe deal" on campus with Nike, which provided the team free shoes, socks, warm-ups, bags and packages for the coaches as well 50% off any other items we purchased.

Northeastern Oklahoma A&M, Miami, OK

1999 - 2002

Head Women's Basketball Coach - Full time faculty

- Responsible for all aspects of the women's basketball program.
- 98-7 in three seasons (35-1, 33-4, 30-2); Bi-State conference Champions in 2000, 2001, 2002. Finished 4th in the nation in 2000, 2nd in Nation in 2002. Never ranked lower than 4th nationally in NJCAA polls.
- 56-2 Conference record with two undefeated seasons (20-0, 18-0) in conference (2000-2002). Led nation in scoring in 2001 (95 ppg) and 2002 (103 ppg).
- Team never had lower than 3.1 average GPA with 100% graduation rate.
- 5 NJCAA All-Americans.
- Quadrupled the size of the booster club and tripled the size of contributions to the women's basketball foundation.
- NJCAA Region II Coach of the Year in 2000, 2002.
- Started coach's television and radio shows.
- Highest winning percentage among former head coaches at NEO, which include Brian Agler (head coach of Seattle Storm WNBA) and Larry Gipson (former head coach University of Toledo, currently head coach Northeastern State University).
- Started a variety of activities such as Poster Night, Bring a Girl to the Game Day, Reading in Schools program, Halloween night.

North Arkansas College, Harrison, AR

1998 - 1999

Head Women's Basketball Coach - Full time faculty

- Signed first African-American student-athlete in the history of the school.
- Full-time faculty member, responsible for teaching 15 hours per semester in the Health and Physical Education Department.
- Team reached number 26 in the national rankings with an overall 3.01 GPA.
- Two players ranked in the top 5 nationally in the final statistics (free throws, scoring).
- Started a "Reading in the Schools" program.
- 8 student-athletes on President's Honor Roll.
- 100% of student-athletes on schedule to graduate.

Phillips University, Enid, OK

1996 - 1998

Associate Head Women's Basketball Coach

- Recruiting Coordinator.
- 4 Valedictorians.
- 2-time Idaho Player of the Year.
- 4 top 10 players in their states.
- Top Scottish Jr. National Player.
- Top Point Guard in New Mexico (one of the top 5 players in New Mexico).
- 7 All-Staters.
- Defensive coordinator (in charge of defense on floor).

Phillips University, Enid, OK

1997 - 1998

Head Coach Men & Women's Cross Country

- 1998 Team finished #2 in Final National Poll; 3.1 Team GPA.
- Selected for the National Tournament, Finished in the Elite Eight.
- 1 first team All-American, 2 Academic All-Americans.

- First-ever Sooner Athletic Conference Champions (most prestigious conference in NAIA women's basketball).

Phillips University, Enid, OK
Head Coach Men's & Women's Track & Field

1997 - 1998

- Started the program and responsible for all aspects of the program.
- Women's team finished 9th at the National Cross-Country meet.
- 19th at National Outdoor Track meet.
- Men's team finished 14th at National Outdoor Track meet.
- All-Conference runners, 5 academic All-Americans.
- 7 Men's All-Americans, 9 Women's All-Americans.

Phillips University, Enid, OK
Sports Information Director

1996 - 1997

- Responsible for distributing information about athletic programs to media and raters.
- Responsible for producing media guides for all sports.

Southwestern College, Winfield, KS
Top Assistant Varsity, Head Jr. Varsity Men's Basketball Coach

1992 - 1996

- Responsibilities included discovering and evaluating talent as well as strategies of recruitment of each student-athlete.
- Student-athlete recruiting record (1992 – 1996).
- 12 High School All-Staters.
- 1 High School All-American.
- 2 High School Valedictorians.
- 2 High School Salutatorians.
- 15 Student-athletes on the Dean's List.
- Top 2 scorers in the history of the school.
- Head Jr. Varsity Coach: Record 54-14, over 4 seasons.
- Responsible for all aspects of Jr. Varsity program.
- Director of Walnut Valley All-Star game; Game grew by 30% under my direction.
- Responsible for recruiting and matching foster parents in the community with student-athletes in the basketball program.

Arkansas City High School, Arkansas City, KS
Top Assistant Varsity, Head Jr. Varsity Girls' Basketball Coach

1990 - 1992

- Responsible for developing players' individual skills.
- Players that were freshmen and sophomores at this time set record for most wins in a season during their junior and senior years.
- First All-Stater in school history came from this group.
- Head Jr. Varsity Coach: Record 14-14, over 2 years.
- Responsible for all aspects of Jr. Varsity program.
- Earned most wins ever in the Jr. Varsity program.
- First winning season ever in school's history.
- Responsible for breaking down all game tapes (opponents and ourselves).
- Developed a specific method of self-evaluation while watching game film.

Southwestern College, Winfield, KS
Student Assistant, Men's Basketball Top Assistant Varsity, Head Jr. Varsity Girls' Basketball Coach

1989 - 1990

- Responsible for developing players' individual skills.

- Responsible for breaking down all game tape (opponents and ourselves).
 - General practice duties.
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EDUCATION & TRAINING

Southwestern College, Winfield, KS
M. Ed Education - Emphasis on Minority Education

Southwestern College, Winfield, KS
BA Speech and Drama Education - Mass Communications

Northern Oklahoma College, Tonkawa, OK
AA

AWARDS

2019 Pawhuska Oklahoma Basketball Hall of fame inductee

2012 WBCA National Junior College Coach of the Year

2013, 2014 NJCAA Region 6 Coach of the Year

2000 & 2002 NJCAA Region 2 Coach of the Year

ATHLETIC EXPERIENCE

1986 – 1989 Southwestern College, Winfield, KS
Selected for District X All-Star Basketball team 1989

1984 – 1985 Northern Oklahoma College, Tonkawa, OK
Basketball, starting point guard

1983 – 1984 Eastern Oklahoma State Junior College, Wilburton, OK
Track, 800 meter to 3000 meter

RELATED ACTIVITIES

- Director & Founder, Oklahoma Indian All-State Basketball Games
- Director & Founder, N.W. Oklahoma All-Star Game
- Director, Stars of Tomorrow Team Camp & Skills Camp
- Founder, Power of Dreams basketball clinics - These are basketball clinics performed in rural areas that focus on the setting and attaining of goals as well as resiliency. These clinics began as a way of helping Native-American students and then expanded the focus to minority as well as at-risk students. A specific step-by-step program was developed to help young people set and attain goals as well as assess their progress. Once they have mastered this goal-setting process they are taught ways to transfer it to other areas of their lives.
- Speaker for Youth Groups in Kansas and Oklahoma on the Value of Perseverance
- Conducted a survey of Native American leaders across the country on common characteristics

REFERENCES AVAILABLE UPON REQUEST